




# HYALTO

## Multi-Cloud Monetization Platform

Hyalto has 3 core components:  
a marketplace, automation & provisioning, and metering & usage. HyAlto is the leading provider of an integrated multi-cloud monetization platform for your business

 Marketplace	VMware	XaaS	AWS	Azure
laaS/PaaS/SaaS cloud services	✓	✓	Coming Soon!	Coming Soon!
single pane of glass	✓	✓		
custom pricing	✓	✓		
bundles	✓	✓		
white-label/rebranding	✓	✓		
multi-tenant platform	✓	✓		
 Provisioning				
single point of management	✓	✓	Coming Soon!	Coming Soon!
syncing with existing infrastructure	✓	✓		
ordering	✓	✓		
management				
 Metering & Usage				
central collection of all usage	✓	✓		
central collection of all transactions	✓	✓		
historical usage & transactions	✓	✓		
monthly reports	✓	✓		
export to existing finance/billing system	✓	✓		

Platform	VMware	XaaS	AWS	Azure		
<b>User Security</b>						
Local authentication	✓	✓	Coming Soon!	Coming Soon!		
2 Factor authentication	✓	✓				
Permissions supported with granular RBAC and role customization	✓	✓				
Password reset	✓	✓				
<b>Multi-tenancy</b>						
Customer information segregated - no visibility to resources or pricing information for other customers	✓	✓				
Root level provider has one-click access to all accounts	✓	✓				
<b>Reporting</b>						
View customer level consumption data	✓	✓				
Consumption reports available hourly/daily/weekly/monthly/yearly	✓	✓				
Metering for usage and transactions	✓	✓				
Order management status for provider to track by user & service ordered	✓	✓				
<b>Notifications</b>						
Customization of recipients	✓	✓				
Customization of content	✓	✓				
User Management - Create, Retrieve, Update and Delete	✓	✓				
Service Orders - Create, Retrieve, Update and Delete	✓	✓				
<b>APIs</b>						
Full RESTful API support	✓	✓				
Full feature parity with all platform functionality	✓	✓				
Full northbound APIs for consumption	✓	✓				
<b>Privacy &amp; Data Security</b>						
Encrypted Data	✓	✓				
GDPR	✓	✓				
Regional support for data content storage	✓	✓				
<b>Availability</b>						
7/24 Availability	✓	✓				
7/24 Customer Support	✓	✓				

✓ Feature available



# Marketplace

	VMware	XaaS	AWS	Azure		
<b>Manage a Cloud Catalog</b>						
Fully customizable cloud services e-store with unlimited SKUs	✓	✓	Coming Soon!	Coming Soon!		
Searchable marketplace	✓	✓				
<b>Pricing</b>						
Customizable service pricing including one-time fees, quantity-based recurring fees, usage recurring fees	✓	✓				
Tiered pricing thresholds for quantity based discounts	✓	✓				
Price change policies for inheritance & grandfathering	✓	✓				
Price change history	✓	✓				
Pricing can be visible or hidden	✓	✓				
Multi-currency	✓	✓				
<b>Contracts</b>						
Time-based discounts on cloud services	✓	✓				
Create new subscriptions with customizable times	✓	✓				
Amend/renew existing contracts	✓	✓				
Expiry terms (minimum charges, flat fee)	✓	✓				
<b>Order Management</b>						
View order history	✓	✓				
Change service attributes after initial order	✓	✓				
Upsell of Add-ons	✓	✓				
<b>Self-Serve Management</b>						
Ability to order IaaS/PaaS/SaaS services	✓	✓				
Ability to reconfigure IaaS/PaaS/SaaS services	✓	✓				
Bundle with native cloud products and services	✓	✓				
Webhooks to 3rd party systems upon service ordering (ex: CRM)	✓	✓				
Webhooks to 3rd party systems to retrieve usage		✓				
<b>White-label Branding</b>						
Ability to change logos	✓	✓				
Ability to change CSS and use preferred fonts 7 colors	✓	✓				
Ability to change headers and footers	✓	✓				



# Metering & Usage

	VMware	XaaS	AWS	Azure
<b>Measure</b>				
Display resource usage	✓	✓	Coming Soon!	Coming Soon!
Historic usage	✓	✓		
Monthly roll-ups at the customer level	✓	✓		
All usage & pricing available	✓	✓		
<b>Reports</b>				
Usage & transaction records for resource & revenue tracking	✓	✓	Coming Soon!	Coming Soon!
Display individual customer usage/consumption for IaaS/PaaS/SaaS services	✓	✓		
Order management - track orders by user and service	✓	✓		
Export to existing finance/billing system	✓	✓		

✓ Feature available



# Automation & Provisioning

	VMware	XaaS	AWS	Azure
<b>Provisioning &amp; Management</b>				
IaaS compute & storage	✓		Coming Soon!	Coming Soon!
Virtual Data Centers	✓			
Virtual Machines	✓			
Organizations	✓			
Private catalogs	✓			
Public catalogs	✓			
Media	✓			
Private networks	✓			
Console	✓			
Snapshots	✓			
All IaaS/PaaS/SaaS services with templates				
<b>Networking - Advanced NSX</b>				
Firewall rules	✓		Coming Soon!	Coming Soon!
NAT rules	✓			
Load balancing	✓			
VPN - IPSec	✓			
VPN - SSL	✓			
High Availability	✓			
Certificate management	✓			
<b>Commercial Relationship</b>				
Direct accounts (resale)			Coming Soon!	Coming Soon!
Linked accounts (managed)				
<b>Custom Integration</b>				
Web hook data delivery		✓	Coming Soon!	Coming Soon!
<b>Infrastructure</b>				
Brownfield	✓	✓	Coming Soon!	Coming Soon!
Greenfield	✓	✓		

✓ Feature available