

HYALTO

THE NEXT GENERATION CLOUD

CLOUD MONETIZATION SIMPLIFIED

HyAlto is a highly customizable cloud monetization platform for service providers. Manage multiple cloud environments from a single platform.

vmware®

VEEAM

A Platform for Your Entire Cloud Business

Management is just the start! HyAlto helps you grow your business and keep costs in line. Sell, provision and track usage for cloud services simply and efficiently.

Flexibility to Meet All Customer Requirements

You have the cloud infrastructure, expertise and experience customers need. With HyAlto as your technology partner, you can deliver a complete cloud solution for any business.

Your Business, Your Choice

The HyAlto marketplace adapts to your chosen sales model. Sell direct, or let customers order on-demand. Your fully white-labeled, brandable storefront is always open.

Create Upsell Opportunities

Sell your additional products, services and value-added bundles in the marketplace with the XaaS (anything-as-a-service) feature. Showcase managed services, backup, disaster recovery, consulting services, and more!

Grow Revenues, Not Expenses

Support your cloud business with your current team – even as your customer base grows. The platform is designed for end-to-end efficiency.

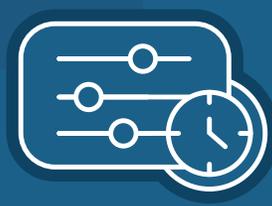
Transparency Equals Time Saved

Easily view consumption metrics and connect the data to your billing system for automatic invoicing. Simplify one of your most time-consuming monthly tasks. Customers can view their consumption metrics too, reducing the number of monthly billing inquiries.

The logo for HyAlto, featuring the word "HYALTO" in a bold, sans-serif font. The letter "A" is stylized with a blue triangle above it. The background of the logo is a dark blue triangle pointing upwards, set against a light blue background with faint mountain silhouettes.

Marketplace

Your team, and customers can order IaaS/XaaS products or services 24/7 through a fully white-labeled storefront. The HyAlto marketplace blends the traditional ecommerce store with added flexibility to meet any business or customer requirement.



Automated Provisioning

Once an order is placed, automated provisioning brings new services online within minutes, significantly reducing fulfillment times. Increase margins and gain additional billing days with no change to existing workflows.



Metering & Usage

View usage & transactions down to the individual customer and SKU level for unparalleled transparency. Feed the data into your billing system for easy and accurate invoicing, saving your team valuable time each month.

Contact us to discuss how HyAlto can simplify your cloud business. Free trial available.

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